



Join...

...the World's largest
fieldbus organization



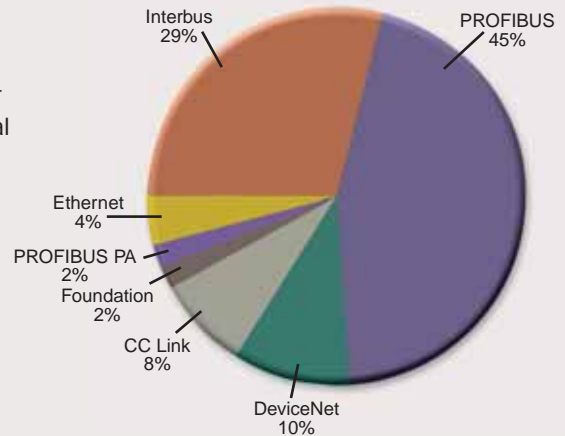
PROFIBUS and PROFINET • North America

Maximize productivity and cost savings.

The World's leading fieldbus.

Harness the power of the world's largest fieldbus organization. Add your voice to the more than 1,300 worldwide member companies of Regional PROFIBUS Associations (RPAs) that make up PROFIBUS International. North America's PTO is one of 24 RPAs worldwide!

- 15 million installed nodes.
- 4.8 million sold in 2004 and 2005.
- 2800+ products from 300+ vendors.
- 618 new products in 2004 and 2005.



Develop products faster & less expensively.

PTO Members have immediate access to information and services that speed the development of PROFIBUS and PROFINET devices.

- Free access to the PROFIBUS Profiles and Guidelines via download from the Internet.
- Reduced fee for Ident Number assignment of PROFIBUS devices.
- Free certification of tested products.
- Discounted rates for PROFIBUS and PROFINET Certification Training Courses.

Free access to technical support.

As a PTO member, you can get all the help you need as you develop and certify your products.

- Free PROFIBUS and PROFINET documentation.
- Free Hotline technical support from the PROFI Interface Center (PIC).
- Free access to PROFIBUS International forums.
- Free assistance with product conformance testing.
- Participation in the Technical Working Groups.



Market your fieldbus products more effectively.

Market your existing products to the PROFIBUS and PROFINET user community as a member of the PTO. Many marketing opportunities are free to PTO members.

- Free entries of products and GSD-Files in PROFIBUS Online Product Guide.
- Membership web button.
- Hotlinks from members list.
- Hyperlink between your web site and the product section /member section of the PROFIBUS/PROFINET web site.
- Banner advertising at www.us.profibus.com.
- Use of the registered PROFIBUS and PROFINET logos and the PTO logo.
- Free product listing on the PROFIBUS/PROFINET web site.
- Participation in joint advertising and marketing campaigns.
- Participation in PROFIBUS/PROFINET trade show booths.
- Free access to PTO mailing lists.
- Free publication of new product material and design-win stories in PROFInews North American Edition and PROFInews Global Edition.
- Participation in International marketing activities.



Meetings & services keep you informed.

Annual General Assembly Meeting.

Held each year in Scottsdale, AZ the annual PTO General Assembly Meeting brings together all PTO vendor and user members to learn about the latest PROFIBUS and PROFINET developments.

- Provides up-to-date information to PTO members.
- Advanced look at new technology.
- Discuss marketing and marketing communications efforts for promotion and growth of PROFIBUS and PROFINET in North America.
- Network with other device manufacturers and users.

PTO Technical Services.

As a member of the PTO, you can benefit by being kept informed of continuous enhancements and extensions to the PROFIBUS and PROFINET protocols. The PTO provides numerous services.

- Develops standards in conjunction with PROFIBUS International.
- Coordinates input for PROFIBUS-based profiles from member companies to the Technical Committees and Working Groups.
- Grants qualified products the right to bear the PROFIBUS and PROFINET names and logos.
- Conducts PROFIBUS and PROFINET educational seminars.

PI Technical Committee Meetings.

You have an opportunity to participate in a variety of activities.

- Test and Certification
- Tools and Configuration
- Standardization and Profiles
- Marketing

FREE Documentation CD & Textbooks.

Members only receive this detailed documentation CD available to non-members for \$250. CD contains complete documentation including installation guides, GSD files, profiles and much more. Each new member also receives a copy of the New Rapid Way to PROFIBUS DP or The Rapid Way to PROFINET book.



Membership Categories and Fees.

Fees are derived based on the number of people who can benefit in your organization. You are invited to take advantage of the tremendous synergy generated by the more than 1,300 member companies worldwide, profiting from advance information to achieve a competitive edge in the market.

Device Manufacturers.

Category	Corporation Employee Size	Annual Fee
A	Greater than 100	\$5,500
B	11 to 100	\$2,750
C	1 to 10	\$ 550

To join, go to:

www.us.profibus.com/member_benefits.aspx

or call 480-483-2456 for more information.





PROFIBUS, the world's largest fieldbus.

PROFIBUS fieldbus provides cost-saving solutions in factory automation and process automation plus safety, drives, and motion control coverage. This fieldbus approach produces significant cost savings in design, installation, and maintenance expenses over the old approach of point-to-point wiring. PROFIBUS allows communication between devices of different manufacturers without any special interface adjustment. PROFIBUS can be used for both high-speed time critical applications and complex communication tasks.

PROFINET, the all-encompassing Industrial Ethernet standard.

PROFINET is the leading Industrial Ethernet standard and the only single-network solution for factory and process automation, discrete and motion control, vertical and horizontal integration, and safety. It includes plant-wide fieldbus communication, plant-to-office communication, and equipment-to-equipment integration. PROFINET can simultaneously handle standard TCP/IP transmissions AND real-time transmissions at sub-millisecond speeds. PROFINET embraces industry standards like Ethernet, TCP/IP, XML, and OPC.

PROFIBUS International 1,300 Members Worldwide

 Rep of S. Africa RPA PCC	 China RPA PCC, PTL	 Germany & Austria RPA PCC, PTL	 S. Korea RPA PCC	 Slovakia RPA
 S.E. Asia RPA PCC	 Czech Rep. RPA PCC	 Great Britain RPA PCC	 Netherlands RPA PCC, PTL	 Sweden RPA PCC
 Australia & New Zealand RPA	 Denmark RPA	 Ireland RPA PCC	 Norway RPA	 Switzerland RPA PCC
 Belgium RPA PCC	 Finland RPA	 Italy RPA PCC	 Poland RPA PCC	 Thailand RPA PCC
 Brazil RPA	 France RPA PCC	 Japan RPA PCC, PTL	 Russia RPA	 Unites States RPA PCC, PTL

RPA: Regional PROFIBUS Association
PCC: PROFIBUS/PROFINET Competence Center
PTL: PROFIBUS/PROFINET Test Laboratory



PROFIBUS and PROFINET - North America

PTO 16101 N. 82nd St., Suite 3B • Scottsdale, AZ 85260
480-483-2456 • Fax: 480-483-7202 • us.profibus.com